



Kerry E. O'Neill

CEO, Inclusive Prosperity Capital, Inc.



VERY SHORT (if only 1-3 sentences are needed)

Kerry E. O'Neill is the Chief Executive Officer of Inclusive Prosperity Capital, Inc., a not-for-profit investment platform that was spun out of the Connecticut Green Bank in 2018 to scale up impact for underserved communities and underinvested markets across the country. Inclusive Prosperity Capital operates at the intersection of community development, clean energy finance, and climate impact using a collection of products and strategies and an ecosystem approach to matching capital with projects through local partners. Ms. O'Neill serves as the current Chair of EPA's Environmental Financial Advisory Board.

SHORT

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150 words:

Kerry E. O’Neill is CEO of Inclusive Prosperity Capital, Inc., an impact investment platform that spun out of the Connecticut Green Bank to scale up impact for underserved communities and underinvested markets nationally. IPC operates at the intersection of community development, clean energy finance, and climate impact using a collection of products and strategies and an ecosystem approach to matching capital with projects through local partners. Ms. O’Neill serves as the current Chair of EPA’s Environmental Financial Advisory Board. Prior to joining IPC, Ms. O’Neill led the residential financing programs and low-income initiatives at the Connecticut Green Bank, a state entity that works with private-sector investors to create low-cost, long-term sustainable financing for clean energy to maximize the use of public funds. Her work at IPC and the Connecticut Green Bank has given her keen insight into the institutional challenges – and opportunities – associated with clean energy investing for underserved communities.

LONG

Kerry leads Inclusive Prosperity Capital, a not-for-profit investment platform that was spun out of the Connecticut Green Bank to scale up impact for underserved communities and underinvested markets. Inclusive Prosperity Capital operates at the intersection of community development, clean energy finance and climate impacts using a collection of products and strategies and an ecosystem approach to matching capital supply with project demand through mission-aligned partners on the ground.

Kerry’s work at IPC and previously at the Connecticut Green Bank as Vice President of Residential Programs has given her tremendous exposure to the kind of institutional challenges – and opportunities – associated with clean energy investing for underserved communities. Kerry was responsible for the portfolio of single-family and multifamily clean energy financing programs as well as low-to-moderate income initiatives. The residential sector developed and launched 11 products in five years using a channel marketing and partnership origination approach. The products use a variety of credit enhancements and structures, but all share a focus on reducing energy burdens by expanding access to credit.

Prior to joining the Green Bank, Kerry was Senior Advisor at the Clean Energy Finance Center, a non-profit organization she co-founded. The center developed innovative approaches to attract greater private and public sector capital to finance energy efficiency and renewable energy. Kerry also co-founded Earth Markets, a consulting firm that developed and managed community-based social marketing programs to accelerate demand for energy efficiency. Previously, Kerry was EVP of Transaction Management, Product Development and Strategy at Clayton Holdings, an industry-leading provider of credit risk analytics and due diligence services in the mortgage-backed securitization market. She has also held executive roles in operations, marketing and strategy in diverse sectors including e-commerce, direct marketing, and educational services. Kerry earned a BS in computer science and engineering from MIT and a



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